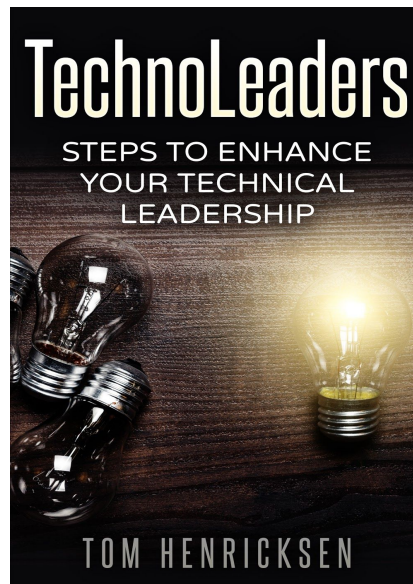




DAQAA

May 10th, 2017



Tom Henricksen

Over 15 years experience in Information Technology
Held many different roles Developer, Manager, and Scrum Master
Started MyITCareerCoach.com to help people in IT build better careers and be great leaders

Agenda

Leading Technical Teams
Selling your ideas
Stepping into Leadership

Leading Technical Teams

"Leadership is not about titles, positions, or flowcharts. It is about one life influencing another."—John C. Maxwell

Fast Five Activity

- T F Leadership is about growing your power
- T F Effective communication is about saying the right thing
- T F Leaders primary focus is results for the organization
- T F Leadership has many styles
- T F Delegation is just telling people what to do

Technical Chops

Respect the Tech

~~Fake it~~

Communication

Effective

Appropriate

Develop Talent

Help the next level

Network

Learning Log Activity

What is one idea you learned?

How will you use this information?

Selling your ideas

Test it out

Pitch

Alignment

Mission

Organization values

Research

History

Find Allies

Momentum

Results

Pair up Activity

How do you persuade your manager to make a change?

How do you persuade your team to make a change?

Suggested Reading

To Sell Is Human: The Surprising Truth About Moving Others, Dan Pink

Stepping into Leadership

Expectations

Questions

Understanding

Collaboration

Priorities

Connect

Delegation

Relationships first

Strengths

Develop your team

Leadership Discussion

What quality do you look for in a leader?

What is a sign of good leadership in a group or organization?

How do leaders facilitate growth in your organization?

Learning Log Activity

What is one takeaway item from today?

Questions

Next steps

- Career coaching
- Leadership and Team Training
- Contact me for a free eBook

Let me know how I can serve you better.

Connect

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